

UNACOOPEC

Largest microfinance and microinsurance institute in the Ivory Coast trusts SkyVision to deploy and manage reliable private satellite network solution for its 97 branches nationwide

Company: UNACOOPEC

Industry: Microfinance

Service: SkyVision private network and full suite of professional services

Objectives and Challenges:

- Connect 97 remote branches to the corporate network
- Provide safe and secure communications
- High availability and reliability – low tolerance for downtime

Why SkyVision?

- Reliable solution with customized, fully secure private network to support 97 branch offices nationwide
- Low CAPEX and OPEX, Cost-effective solution
- Fully Managed Service: network design, head office hub and teleport installation, remote site installation, customer training and support, day to day network management

Since its founding over three decades ago, UNACOOPEC, the largest microfinance and microinsurance institute in the Ivory Coast, has gained its leading reputation by providing unique microfinance, banking and insurance services nationwide. The organization offers its customers complete banking services, even in the most remote areas via a private satellite communications network. SkyVision's secured satellite private network has successfully connected the organization's 97 branches, providing UNACOOPEC with a hassle free cost-effective solution.

Where Quality Service Counts

Being a complex project, SkyVision's private network installation and deployment for UNACOOPEC was tightly managed throughout the process. The complete project was up and running - throughout its 97 branches nationwide - within a month.

With SkyVision managing the network deployment and operation, UNACOOPEC was able to focus its efforts on the development of its microfinance and microinsurance services to its customers. The network planning process, tailored to suit UNACOOPEC's requirements, resulted in high reliability and availability of the network enabling UNACOOPEC to provide its employees and customers with faster online access, seamless connectivity and overall, a more gratifying personal banking experience.



As a leading, widely-dispersed institution, we knew we needed an experienced and skilled vendor who really understood our organizations' needs. SkyVision met and exceeded our expectations, delivering what they promised – a strong and reliable private satellite network. It changed the way we do business and totally improved the service level we wish to grant our customers with."

SAVANE ISSAKA, General Manager, UNACOOPEC

Understanding Customer Needs

SkyVision offered UNACOOPEC a highly efficient, reliable solution, by delivering a customized, fully secure satellite-based private network to support UNACOOPEC's 97 branch offices nationwide. In an effort to secure its vital data and information, SkyVision's "smart network design" gave UNACOOPEC the promise of flexibility to connect their sites. This was critical in connecting the institution's branch offices and head office, via voice and data applications.

With decades of experience in providing large-scale satellite communications to remote areas, SkyVision executed the entire UNACOOPEC project. This included full project management - network design, full head office hub and teleport installation, remote site installation and commissioning, pre- and post-sales customer training, support and day to day network management.